

# Jonathan Dowdy

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[www.jdowdy.com](http://www.jdowdy.com)

## Skills

- Pro Tool Studio Expert with 14 years of experience. Reason Studios Expert with 14 years of experience. Logic Pro, Ableton Live 11, Wwise, FL Studio 20, WAVES.
- Technical proficiency in Microsoft Office Suite, Google Suite, Adobe Photoshop, Salesforce, GainSight, Avid Pro Tools, and Final Cut Pro.
- Excellent communication and interpersonal skills as an energetic team leader and intuitive problem-solver with a strong ability to target objectives, exceed sales goals, and drive professional growth among colleagues through a collaborative approach.

## Industry Experience

Revolt TV Atlanta, GA

**Music Producer (Respectfully Justin)**

07/2020 - 08/2021

- Scoring of each episode, Listening to all track submissions of other producers.
- [Respectfully Justin feat Saweetie](#) Jonathan is listed in the credits under the alias Velour Dowdy.

GEStudios Centreville, VA

09/2008 - 08/2018

**Music Producer / Mixing Engineer**

- All audio production
- Marketing
- Upsells for Mastering Services
- Bookkeeping
- Admin scheduling

## Education

Full Sail University, Winter Park, FL

**Bachelor of Science in Audio Production**

02/2020 - 07/2022

- 3.8 GPA
- Some classes include Audio Arts in the Entertainment and Media Industries, Advanced Mixing Techniques, Advanced Audio Editing Techniques, and Audio Postproduction.

## Academic Experience

**AUDIO POSTPRODUCTION**

- ADR and Foley

**ADVANCED MIXING TECHNIQUES**

- Mixing Project (Project Competency) and Mastering Project (Project Competency)

**ADVANCED AUDIO EDITING TECHNIQUES**

- Advanced Editing with Slip and Shuffle (Portfolio Competency) Radio Imaging (Portfolio Competency)

## Other Work Experience

**SERVICETITAN**, Atlanta, GA

04/2020 – Present

### ***Lead, Customer Success Manager***

Driving solutions and assistance to thrive customers. Align goals, business strategies, and Revenue for the customer's overall success.

- **Responsible** for 100 Corporate accounts with an average of 25 employees
- **Acting** as a liaison and partner to the main points of contact for escalated issues and project planning
- Instrumental in internal and external Project Management surrounding Inventory, Feature Adoption, and Revenue generation
- **Coordinate** and plan ongoing meetings to ensure clear and concise communication, providing a proactive approach to any issues rather than reactive.
- **I am acting** as an internal SME to internal customers and conducting training sessions to ensure that the team is well-versed in product areas such as workflow practices, membership implementation, inventory planning and execution, and accounting coordination.
- **Assess** risks, anticipate challenges, and provide escalation management when necessary.
- **Monitor** and identify ongoing trends in Titan Advisor adoption and utilization and provide guidance as part of our monthly cadence.
- **Work** with Project Managers, Developers, and CSTs to provide valuable feedback to improve product areas.

### **Additional Experience**

**Solutions Manager** (2018 – 2020) • Garneski AC and Heating, Sterling, VA

**Custom Home Sales Representative** (2018 - 2019) • ADT, Springfield, VA

**Sales** (2018 - 2018) • Battlefield Ford, Manassas, VA

**Area Manager / Multi-Unit Office Leader** (2016 - 2018) • H&R Block, Gainesville, VA

**Assistant Front Office Manager** (2012 - 2018) • Hilton Washington Dulles Airport, Herndon, VA

**Warehouse Manager** (2010 - 2012) • First Line Technology, Chantilly, VA

**Contractor** (2006 – 2010) • Aerotek, Fairfax, VA

**Assistant Manager** (2006 – 2007) • Foot Locker, Herndon, VA

**Security Officer** (2005 – 2006) • Security Forces Inc., Hampton, VA

**Food Service Specialist / Technical Helper** (2002 – 2010) • United States Army

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## EDUCATION & CREDENTIALS

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**Bachelors Diploma**, Audio Production Bachelor of Science Full Sail University, Winter Park, FL

**Master Diploma**, Quarter Master Center & School, Petersburg, VA

### **Certifications & Licensure**

DCJS (Department of Criminal Justice Services) • 2018 – 2020

VA Salesperson License • 2018 – 2019

T.I.P.S. (Alcohol License Holder)

C.P.R. Certified

### **Military Service**

Service Country: United States • Rank: E5 • 2002 – 2010

*Iraq Campaign Award, War on Terrorism Service Medal, Army Achievement Medal, Merit Citation, War Veteran*